

# enerating High -Value Sales Conversations

Update Your Outdated Business Strategies

## Top 3 Insights Into More Opportunities, Sales and Income:

1.Undervalue \_\_\_\_\_

2.Outdated\_\_\_\_\_

3.Underestimate \_\_\_\_\_

Word Land Mines, Old School Phrases and Predictable Language Patterns To Avoid:

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The next time you pick up the phone, tap out an email or send a prospecting message, check for this!

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**Your next steps!**